

FEES, TERMS AND CONDITIONS

Warehouse storage and handling service fees 2017/18

RECEIVAL

This Receival Fee is payable in relation to all grains received directly from growers in to Viterra facilities.

Differences in Receival Fees across sites are as follows:

- Tier 1 and Tier 2 Upcountry Receival Facilities reflect the difference between a receival site's efficiency within the Viterra network.
- Wallaroo and other port terminals reflect differences in operating structures.
- Major and minor grades of wheat and differences in commodities reflect the higher costs associated with receiving, segregating, storing and handling minor grades and various commodities.

	MAJOR WHEAT \$/MT	FEED BARLEY \$/MT	MINOR WHEAT \$/MT	MALTING BARLEY \$/MT	MINOR CEREALS & CANOLA \$/MT	PULSES \$/MT
Upcountry Receival Facilities Tier 1	12.90	13.15	14.20	14.20	17.85	14.20
Upcountry Receival Facilities Tier 2	13.65	13.90	14.70	14.70	18.45	14.70
Port Terminals (Excluding Wallaroo)	16.65	16.90	17.90	17.90	21.15	17.90
Wallaroo Terminal	17.15	17.40	18.40	18.40	21.65	18.40

Note: Ardrossan and Port Pirie will be deemed Tier 1 Upcountry Receival Facilities for the purposes of this Fee.

TIER 1 & 2 SITES

TIER 1		TIER 1		TIER 1		TIER 1		TIER 1	
CODE	SITE	CODE	SITE	CODE	SITE	CODE	SITE	CODE	SITE
APA	Apamurra	COW	Cowell	KAR	Karoonda	MDA	Murdinga	TAI	Tailem Bend
ARD	Ardrossan	CRY	Crystal Brook	KEI	Keith	MIL	Millicent	TUM	Tumby Bay
ARN	Arno Bay	CUM	Cummins	KIM	Kimba	PIR	Pt Pirie	TWO	Two Wells
BAL	Balaklava	DAR	Darke Peake	KYA	Kyancutta	PNR	Pinnaroo	WAP	Walpeup
BOO	Booleroo	DOO	Dooen	LAM	Lameroo	POO	Poochera	WAR	Warrambo
BOR	Bordertown	ELL	Elliston	LOC	Lock	ROS	Roseworthy	WER	Werrimull
BOW	Bowmans	FRA	Frances	LOX	Loxton	RUD	Rudall	W IT	Witera
BUC	Buckleboo	GLA	Gladstone	MAL	Mallala	SAD	Saddleworth	WOL	Wolseley
COM	Coomandook	GUL	Gulnare	MAN	Mangalo	SNO	Snowtown	WRL	Wirrulla
CON	Coonalpyn	JAM	Jamestown	MBR	Murray Bridge	STB	Streaky Bay	WUD	Wudinna
TIER 2		TIER 2		TIER 2		TIER 2		TIER 2	
CODE	SITE	CODE	SITE	CODE	SITE	CODE	SITE	CODE	SITE
ALA	Alawoona	KIE	Kielpa	NEI	Port Neill	RED	Redhill	WAD	Waddikee
AND	Andrews	KPI	Kapinnie	NUN	Nunjikompita	ROB	Robertstown	WHA	Wharminda
BUT	Bute	KPU	Kapunda	ORR	Orroroo	SBN	Strathalbyn	WRB	Wirrabara
CAL	Caltowie	KUL	Kulkami	OWE	Owen	STO	Stockwell	WUN	Wunkar
CUN	Cungena	LON	Long Plains	PAS	Paskeville	TAR	Tarlee	YEE	Yeelanna
EDI	Edillilie	MEL	Melrose	PEA	Peake	TIN	Tintinara		
EUD	Eudunda	MON	Monarto South	PEN	Penong	TOO	Tooligie		
FAR	Farrell Flat	MIN	Minnipa	PRL	Parilla	UNG	Ungarra		

Any site not on the list above which is opened to provide additional capacity or segregations will be considered a Tier 2 site.

MONTHLY STORAGE FEES

There are no additional storage costs charged during the first calendar month of storage. The Monthly Storage Fee will apply for every subsequent calendar month (or part month) that the grain remains in storage.

	SEASON 2017/18 (TABLE A)			PREVIOUS SEASON (TABLE B) *		
	WHEAT, BARLEY & MINOR CEREALS \$/MT	CANOLA \$/MT	PULSE \$/MT	WHEAT, BARLEY & MINOR CEREALS \$/MT	CANOLA \$/MT	PULSE \$/MT
2017 Oct	1.30	1.30	1.50	4.30	5.10	5.35
2017 Nov	1.30	1.30	1.50	5.00	5.45	5.75
2017 Dec	1.30	1.30	1.50	2.55	2.55	2.80
2018 Jan	1.30	1.30	1.50	2.55	2.55	2.80
2018 Feb	1.42	1.42	1.55	2.55	2.55	2.80
2018 Mar	1.42	1.42	1.55	2.55	2.55	2.80
2018 Apr	1.42	1.42	2.50	2.55	2.55	2.80
2018 May	1.70	2.45	2.50	2.55	2.55	2.80
2018 Jun	1.70	2.45	2.50	2.55	2.55	2.80
2018 Jul	1.70	2.45	2.50	2.55	2.55	2.80
2018 Aug	1.70	2.45	2.50	2.55	2.55	2.80
2018 Sep	3.50	5.10	5.35	3.55	5.10	5.45

Notes:

* Means grain of seasons prior to 2017/18 and in store as at 1 October 2017. (Table B) schedule rates will replace any ongoing previous seasons rates previously published.

Monthly Storage Fees accrue on a cumulative basis (levied per tonne for grain on hand as at the 1st of each month). Storage fees apply to grain as at the 1st of the month following delivery and including the month(s) up to an including transfer in store or domestic self-outturn.

The Client will be charged warehouse's accumulated Storage Fees for all transfers in store.

ADDITIONAL MONTHLY PORT STORAGE FEES

This Fee is applicable to all grower deliveries direct to Viterra port terminals. The Monthly Port Storage Fee is payable in addition to Monthly Storage Fees.

	PORT ADELAIDE \$/MT	THEVENARD \$/MT	WALLAROO \$/MT	PORT LINCOLN \$/MT	PORT GILES \$/MT
2018 Feb	0.52	0.21	0.21	0.52	0.21
2018 Mar	0.52	0.21	0.21	0.52	0.21
2018 Apr	0.52	0.31	0.31	0.52	0.31
2018 May	0.52	0.31	0.31	0.52	0.31
2018 Jun	0.52	0.31	0.31	0.52	0.31
2018 Jul	0.52	0.31	0.31	0.52	0.31
2018 Aug	0.52	0.31	0.31	0.52	0.31
2018 Sep	0.52	0.31	0.31	0.52	0.31

SHRINKAGE

MAJOR WHEAT/ FEED BARLEY	PULSES
0.60%	0.85%

Note:

Shrinkage deducted from the buyer if transferred in-store
Shrinkage deducted from the Warehouse if grain is domestically self-outturned

MOVEMENTS TO PORT

Applicable freight, site to site outturn and port inloading charges will also apply.

VENDOR DECLARATION REQUESTS

Per document request: \$60.00 (\$66.00 GST inclusive).

TRANSFER IN-STORE ADMINISTRATION FEE

1. Warehouse to Warehouse: \$0.30/tonne (\$0.33/tonne GST inclusive).
2. Warehouse to buyer: no fee.

DOMESTIC OUTTURN CHARGE

1. All Viterra storage and handling sites (where permissible): \$3.80/mt (\$4.18/mt GST inclusive)

DEFINITIONS

Major wheat grades: ASW1, APW1 and H2

Minor wheat grades: All non-major wheat grades

Pulses: Broad beans, faba beans, field peas, lentils, lupins, chickpeas, vetch

Minor cereals: Oats, triticale, cereal rye, sorghum

Note 1: Unless otherwise stated, all prices published in this schedule are GST exclusive.

Note 2: Please refer to Schedule D (Site Details) in Pricing, Procedures and Protocols Manual in Buyers Documents at viterra.com.au for a complete list of Viterra's port terminals, country sites and Export Select Only sites (as amended from time to time).

Note 3: Warehouse to warehouse transfers requested more than 14 days after delivery will incur a Transfer In-Store administration fee (\$0.30c/tonne, \$0.33c/tonne incl. GST), charged to the recipient of the grain.

For further details on warehousing please contact the Viterra Service Centre on 1800 018 205. ABN 88 007 556 256

Export supply chain fees 2017/18 explained

The following flow chart illustrates a buyer supply chain options and fees for exporting a major wheat grade through the Viterra storage and handling network.

GROWER DELIVERY TO EXPORT SELECT SITES UPCOUNTRY (SUPPLY CHAIN TO OUTER HARBOR)

Receival Fee
\$12.90

Site to Port Fee¹
\$5.75

Vessel Booking Fee
\$5.00

Port Handling & Shipping Fee⁴
\$12.07

TOTAL COST
\$35.72



Site to Port Fee breakdown	
Site to Site Outturn Fee	\$2.95
Port Inloading Fee ²	\$3.40
Efficiency Rebate ³	-\$0.60
TOTAL	\$5.75

DIRECT GROWER DELIVERY TO PORT ADELAIDE INNER HARBOUR

Receival Fee
\$16.65

Vessel Booking Fee
\$5.00

Port Handling & Shipping Fee⁴
\$13.88

TOTAL COST
\$35.53

1. Export Select freight charge not included and varies by site. Freight is arranged by Viterra.

2. Port In-loading Fee varies by transport mode, \$3.40 assumes rail transport utilised.

3. Efficiency rebate . \$0.60 is for client transfers into Export Select prior to 15 Jan 2017 for 17/18 season grain.

4. Rate varies subject to port and shipping periods – \$13.88 represents Port Adelaide Inner Harbour and \$12.07 represents Port Adelaide Outer Harbor (October Rates).

Note: Direct grower deliveries in storage as of 1 Feb 2018 will incur an additional \$0.52 per month carry fee.