





Direct to port delivery



**Grower** puts grain into on farm storage

**Grower** manages the quality of the grain eg fumigation and pest control

**Grower** works with buyer to find a time and port to deliver to

Major supply chain options explained and associated fees

Upcountry site delivery



**Grower** delivers to country site with access to multiple segregations and dynamic binning

Viterra manages the quality of the grain eg fumigation and pest control

**Viterra** provides grower access to services such as Ezigrain, warehouse to cash

**Grower** sells and transfers grain to multiple buyers based on grade classification





Viterra outturns grain from site and

transports it to port for vessel



Receival in port as part of vessel accumulation





Load vessel

**Grower** manages the delivery of the grain





Viterra charges buyers for the service we provide which is reflected in the price offered to growers, this results in a higher price to growers using port direct